

## COMPANY PROFILE

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BIAS Consultants was founded in 2000 and consist of five divisions:

- PC & peripheral sales and distribution (new and 2<sup>nd</sup> hand)
- Electronic repairs down to board level
- Electronic design
- Cable and harness manufacturing.
- IT spares and replacement parts on new and obsolete equipment.

With extensive experience in Corporate IT, ATM and various point-of-sale technologies, we assist organizations to achieve excellent service level agreements by offering quick turnaround times and quality workmanship. BIAS is capable of repairing and supplying products for the retail, hospitality, and banking industries. BIAS has the passion to listen to customers, to share their vision and help them be great industry leaders. We are versatile and adapt to the ever changing technologies of electronics.

## BIAS ORGANIZATION AND STRUCTURE

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- 2 branches JHB and KZN
- 20+ staff compliment
- Over 500 square meter of technical workshops
- Direct import channel for specialized equipment and spares.
- Pickup delivery service
- Onsite support and service level agreements
- Research and development
- Manufacturing
- Export and import through Africa and Europe

## PRODUCTS & SPARES WE REPAIR SUPPLY AND REFURBISH

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ATM equipment

Cash handling devices

LCD's/CRT's

Desktops

Projectors

Laptops

Touch Screens

Point of Sale equipment

Handheld and desktop scanners

Pole displays

All in one PC equipment

Switches and routers

Barcode printers

Slip Printers

Industrial PC's

UPS'

Line drivers

Power supplies

Card Readers

Laser/Dot-matrix printers

Any electronic equipment

### BIAS Johannesburg

Unit 33A Kya North Park  
Bernie Rd  
Kya Sands  
+27 11 708 7007 (t)  
+27 11 708 7006 (f)  
info@bias.co.za

### BIAS Durban

Unit 3 Meadow Brook Park  
Garlicke Drv  
Ballito  
+27 032 586 0090

## SOME BRANDS WE MAINTAIN



## REASONS TO USE BIAS AS AN OUTSOURCE VENDOR

- We take care of headaches in the rework process
- We do the leg work so you don't have to
- We offer 48 hour assessment turnaround
- We have very reasonable pricing
- We know electronics and have 18 years experience in FRU maintenance
- We utilize a world-class job tracking system, providing daily status reports, BER and scrap reports
- We do not charge quotation rejection fees
- We have a pick-up and delivery service
- We are service driven

## CLIENTS WE SERVE



## VISION STATEMENT

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The most approachable and sought after value-add support and design Firm.

## OUR MISSION

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To provide, develop and service the electronic corporate, retail and banking industries in Africa by rendering cost effective solutions and products that will adhere to customer requirements.

## OUR VALUES

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- Be entrepreneurial
- Be industry leaders
- Be first
- Understand our clients and colleagues
- Always friendly to those we deal with
- Develop honest and trustworthy relationships
- Invest in professional and personal development
- See challenges as opportunities

**BEE Level: 4**

**Electronic hardware experts at your service!**